

Fall 2009 Schedule of Classes

9/9/2009 11:49 AM

CRN	Dept	Number	Sect	Course Title	Credit Hours	MBA Max	Instructor	Days	Hours	Dates	Room	Restrictions
FULL SEMESTER												
MANAGEMENT												
14145	MBGR	60220	01	Boardroom Insights	1	75	Gaglio, Samuel S.	F	10:40 AM-12:10 PM	08/25/2009 - 12/10/2009	Jordan	
12402	MGT	70500	01	Entrepreneurship	4	23	Pannekoek, Gerard J.	TR	3:00 PM-4:50 PM	08/25/2009 - 12/10/2009	L014B	MBA Students Only; Second & One Year MBA Students Only
12766	MGT	70560	01	Ven Cap Fundamentals	3	22	Sedlack, Theresa B.; Kothari, Rajesh U.	F	12:45 PM-4:35 PM	08/28/2009 - 12/04/2009	134	Application Required
MODULE 1												
ACCOUNTING												
13276	ACCT	60100	01	Financial Accounting I	2	72	Miller, Jeffrey S.	MW	8:00 AM-9:50 AM	08/24/2009 - 10/05/2009	162	MBA Students Only; First-Year Core Course
13277	ACCT	60100	03	Financial Accounting I	2	72	Miller, Jeffrey S.	MW	10:00 AM-11:50 AM	08/24/2009 - 10/05/2009	162	MBA Students Only; First-Year Core Course
13212	ACCT	70110	01	Corp. Financial Reporting I	2	60	Frecka, Thomas J.	TR	10:00 AM-11:50 AM	08/25/2009 - 10/06/2009	160	MBA Students Only; Pre-req. ACCT 60100 & ACCT 60120
FINANCE												
15896	FIN	70330	01	Commercial Banking	2	50	Langley, Jerry G.	MW	8:00 AM-9:50 AM	08/24/2009 - 10/05/2009	160	MBA Students Only
15898	FIN	70330	03	Commercial Banking	2	50	Langley, Jerry G.	MW	10:00 AM-11:50 AM	08/24/2009 - 10/05/2009	160	MBA Students Only
11262	FIN	70650	01	Fixed Income Securities	2	40	Reilly, Frank K.	MW	8:00 AM-9:50 AM	08/24/2009 - 10/05/2009	159	MBA Students Only; Pre-req. FIN 60400 or FIN 60410 & FIN 70600 or FIN 70690
18962	FIN	70690	01	Investment Principles	2	40	Hart, Jeffrey R.	MW	1:00 PM-2:50 PM	08/24/2009 - 10/05/2009	L051	One Year MBA Students Only; Pre-req FIN 60400 or FIN 60410
MARKETING												
13234	MARK	60500	01	Promotion Strategy	2	20	Sredl, Katherine	MW	1:00 PM-2:50 PM	08/24/2009 - 10/05/2009	L014B	Second & One Year MBA Students Only; Pre-req. MARK 60100
10239	MARK	70200	01	Business to Business Markets I	2	40	Weber, John A.	TR	3:00 PM-4:50 PM	08/25/2009 - 10/06/2009	160	MBA Students Only; Pre-req. MARK 60100
MANAGEMENT COMMUNICATION												
18983	MBCM	60400	01	Management Speaking	2	20	Tuleja, Elizabeth	TR	1:00 PM-2:50 PM	08/25/2009 - 10/06/2009	158	MBA Students Only
13256	MBCM	70450	01	Corporate Communication	2	36	O'Rourke, James S.	MW	3:00 PM-4:50 PM	08/24/2009 - 10/05/2009	L014B	MBA Students Only
13236	MBCM	70500	01	Conflict Management	2	41	Collins, Sandra D.	MW	10:00 AM-11:50 AM	08/24/2009 - 10/05/2009	134	MBA Students Only
18976	MBCM	70520	01	Intercultural Communications	2	20	Byrnes, Sondra	MW	1:00 PM-2:50 PM	08/24/2009 - 10/05/2009	159	MBA Students Only
ETHICS												
13246	MBET	60340	01	Foundations of Principled Business Conduct	2	27	Holt, Joseph	MW	1:00 PM-2:50 PM	08/24/2009 - 10/05/2009	160	MBA Students Only; One and 1st-Year Program Core Course
13247	MBET	60340	03	Foundations of Principled Business Conduct	2	27	Holt, Joseph	MW	3:00 PM-4:50 PM	08/24/2009 - 10/05/2009	160	MBA Students Only; One and 1st-Year Program Core Course
13249	MBET	60340	05	Foundations of Principled Business Conduct	2	30	Murphy, Patrick E.	TR	10:00 AM-11:50 AM	08/25/2009 - 10/06/2009	159	MBA Students Only; One and 1st-Year Program Core Course
13251	MBET	60340	07	Foundations of Principled Business Conduct	2	30	Murphy, Patrick E.	TR	1:00 PM-2:50 PM	08/25/2009 - 10/06/2009	159	MBA Students Only; One and 1st-Year Program Core Course
13252	MBET	60340	09	Foundations of Principled Business Conduct	2	30	Holt, Joseph	TR	1:00 PM-2:50 PM	08/25/2009 - 10/06/2009	134	MBA Students Only; One and 1st-Year Program Core Course
15889	MBET	60340	11	Foundations of Principled Business Conduct	2	30	Holt, Joseph	TR	3:00 PM-4:50 PM	08/25/2009 - 10/06/2009	134	MBA Students Only; One and 1st-Year Program Core Course

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MODULE 1												
MBA GENERAL												
13258	MBGR	70543	01	Selected Topics in Japan Bus	2	15	Furuhashi, Yusaku	MW	3:00 PM-4:50 PM	08/24/2009 - 10/05/2009	Doerner	MBA Students Only; Permission Required
MANAGEMENT												
11348	MGT	60100	01	Statistics	2	72	Devaraj, Sarvanan	TR	8:00 AM-9:50 AM	08/25/2009 - 10/06/2009	162	MBA Students Only; First Year Core Course
11349	MGT	60100	03	Statistics	2	72	Devaraj, Sarvanan	TR	10:00 AM-11:50 AM	08/25/2009 - 10/06/2009	162	MBA Students Only; First Year Core Course
13268	MGT	60200	01	Problem Solving	2	70	Bartkus, Viva O.	TR	1:00 PM-2:50 PM	08/25/2009 - 10/06/2009	162	MBA Students Only; One Year & Second Year Core Course
13269	MGT	60200	03	Problem Solving	2	70	Bartkus, Viva O.	TR	3:00 PM-4:50 PM	08/25/2009 - 10/06/2009	162	MBA Students Only; One Year & Second Year Core Course
13761	MGT	60200	05	Problem Solving	2	70	Bartkus, Viva O.	TR	5:00 PM-6:50 PM	08/25/2009 - 10/06/2009	162	MBA Students Only; One Year & Second Year Core Course
13270	MGT	60300	01	Leadership & Org Behavior	2	72	Crant, J. Michael	MW	1:00 PM-2:50 PM	08/24/2009 - 10/05/2009	162	MBA Students Only; First Year Core Course
13271	MGT	60300	03	Leadership & Org Behavior	2	72	Crant, J. Michael	MW	3:00 PM-4:50 PM	08/24/2009 - 10/05/2009	162	MBA Students Only; First Year Core Course
12805	MGT	70420	01	Innovation and Design	2	45	Bloom, Matt	TR	10:00 AM-11:50 AM	08/25/2009 - 10/06/2009	158	MBA Students Only
13259	MGT	70430	01	Negotiation	2	40	Tenbrunsel, Ann E.	MW	10:00 AM-11:50 AM	08/24/2009 - 10/05/2009	158	MBA Students Only; Second & One Year MBA Students Only
13248	MGT	70430	03	Negotiation	2	40	Tenbrunsel, Ann E.	MW	1:00 PM-2:50 PM	08/24/2009 - 10/05/2009	158	MBA Students Only; Second & One Year MBA Students Only
13250	MGT	70430	05	Negotiation	2	40	Tenbrunsel, Ann E.	MW	3:00 PM-4:50 PM	08/24/2009 - 10/05/2009	158	MBA Students Only; Second & One Year MBA Students Only
19270	MGT	70440	03	Innovation	2	50	Tennant, Nancy	F	9:00 AM-12:50PM	08/24/2009 - 10/05/2009	160	MBA Students Only

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MODULE 2												
ACCOUNTING												
18970	ACCT	60120	02	Financial Accounting II	2	72	Mittelstaedt, H. F.	MW	1:00 PM-2:50 PM	10/26/2009 - 12/09/2009	162	MBA Students Only; First Year Core Course
18971	ACCT	60120	04	Financial Accounting II	2	72	Mittelstaedt, H. F.	MW	3:00 PM-4:50 PM	10/26/2009 - 12/09/2009	162	MBA Students Only; First Year Core Course
FINANCE												
11344	FIN	60210	02	Microeconomic Analysis	2	72	Keating, Barry P.	MW	8:00 AM-9:50 AM	10/26/2009 - 12/09/2009	162	MBA Students Only; First Year Core Course
11345	FIN	60210	04	Microeconomic Analysis	2	72	Keating, Barry P.	MW	10:00 AM-11:50 AM	10/26/2009 - 12/09/2009	162	MBA Students Only; First Year Core Course
13213	FIN	60400	02	Finance I	2	72	Halloran, John A.	TR	8:00 AM-9:50 AM	10/27/2009 - 12/10/2009	162	MBA Students Only; First Year Core Course
13214	FIN	60400	04	Finance I	2	72	Halloran, John A.	TR	10:00 AM-11:50 AM	10/27/2009 - 12/10/2009	162	MBA Students Only; First Year Core Course
16555	FIN	70400	02	Corp Restructuring Merger & Acquisitions	2	50	Cain, Matthew	TR	3:00 PM-4:50 PM	10/27/2009 - 12/10/2009	160	MBA Students Only; Pre-req. FIN 60400 or FIN 60410
19290	FIN	70400	04	Corp Restructuring Merger & Acquisitions	2	50	Cain, Matthew	TR	1:00 PM-2:50 PM	10/27/2009 - 12/10/2009	160	MBA Students Only; Pre-req. FIN 60400 or FIN 60410
13267	FIN	70450	02	Bond Issue Process	2	59	Langley, Jerry G.	MW	1:00 PM-2:50 PM	10/26/2009 - 12/09/2009	160	MBA Students Only; Pre-req. FIN 60400 or FIN 60410
19137	FIN	70490	02	Financial Contracts & Investor Protection	2	40	Yun, Hayong	TR	10:00 AM-11:50 AM	10/27/2009 - 12/10/2009	158	MBA Students Only;
12405	FIN	70500	02	Multinational Financial Mgt.	2	37	Huang, Roger D.	TR	8:00 AM-9:50 AM	10/27/2009 - 12/10/2009	160	MBA Students Only; Pre-req. FIN 60400 or FIN 60410
10887	FIN	70610	02	Equity Valuation	2	55	Corwin, Shane A.	MW	10:00 AM-11:50 AM	10/26/2009 - 12/09/2009	160	MBA Students Only; Pre-req. FIN 60400 or FIN 60410 & FIN 70600 or FIN 70690
13755	FIN	70680	02	Trading and Markets	2	50	Battalio, Robert H.	MW	8:00 AM-9:50 AM	10/26/2009 - 12/09/2009	159	MBA Students Only; Pre-req. FIN 60400 or FIN 60410 & FIN 70600 or FIN 70690
16314	FIN	70700	02	Real Estate Fundamentals	2	50	Hutchison, David E.	MW	3:00 PM-4:50 PM	10/26/2009 - 12/09/2009	160	MBA Students Only; Pre-req. FIN 60400 or FIN 60410
MARKETING												
11347	MARK	60100	02	Marketing Management	2	72	Urbany, Joel E.	TR	1:00 PM-2:50 PM	10/27/2009 - 12/10/2009	162	MBA Students Only; First Year Core Course
11346	MARK	60100	04	Marketing Management	2	72	Urbany, Joel E.	TR	3:00 PM-4:50 PM	10/27/2009 - 12/10/2009	162	MBA Students Only; First Year Core Course
13756	MARK	70300	02	Brand Strategy	2	30	Bradford, Tonya P.	MW	10:00 AM-11:50 AM	10/26/2009 - 12/09/2009	158	MBA Students Only; Pre-req. MARK 60100
13232	MARK	70450	01	New Product Development	2	40	Guiltinan, Joseph P.	MW	8:00 AM-9:50 AM	10/26/2009 - 12/09/2009	160	MBA Students Only; Pre-req. MARK 60100
MANAGEMENT COMMUNICATION												
13771	MBCM	60400	02	Management Speaking	2	20	O'Rourke, James S.	MW	10:00 AM-11:50 AM	10/26/2009 - 12/09/2009	159	MBA Students Only
18984	MBCM	60420	02	Management Writing	2	22	Tuleja, Elizabeth	TR	1:00 PM-2:50 PM	10/27/2009 - 12/10/2009	134	MBA Students Only
13239	MBCM	60490	02	Persuasion	2	45	Byrnes, Sondra	MW	1:00 PM-2:50 PM	10/26/2009 - 12/09/2009	159	MBA Students Only
18977	MBCM	70520	02	Intercultural Communications	2	20	Tuleja, Elizabeth	TR	3:00 PM-4:50 PM	10/27/2009 - 12/10/2009	134	MBA Students Only
ETHICS												
13244	MBET	60320	02	Marketing Ethics	2	40	Murphy, Patrick E.	MW	3:00 PM-4:50 PM	10/26/2009 - 12/09/2009	158	MBA Students Only; Pre-req. MBET 60340
13257	MBET	70500	02	Values-Based Multinational Mgt	2	20	Tavis, Lee A.	MW	10:00 AM-11:50 AM	10/26/2009 - 12/09/2009	134	MBA Students Only; Pre-req. MBET 60340
18985	MBET	70510	02	U.N. Global Compact	2	30	Williams, Oliver F.	TR	5:00 PM -6:50 PM	10/27/2009 - 12/10/2009	158	MBA Students Only; Pre-req. MBET 60340
18986	MBET	70610	02	Spirituality of Work	2	30	Williams, Oliver F.	TR	1:00 PM-2:50 PM	10/27/2009 - 12/10/2009	158	MBA Students Only; Pre-req. MBET 60340
19559	MBET	70540	2	Ethical Leadership in Sustainable Enterprise	2	35	Glavas, Ante	MW	1:00 PM-2:50 PM	10/26/2009 - 12/09/2009	158	MBA Students Only; Pre-req. MBET 60340

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MODULE 2												
BUSINESS LAW												
13324	MBLW	70600	02	Business Law for Managers	2	60	O'Brien, James A.	TR	5:00 PM-6:50 PM	10/27/2009 - 12/10/2009	160	MBA Students Only
MANAGEMENT												
15096	MGT	60730	02	Technology Risk Management	2	25	D'Arcy, John P.	TR	3:00 PM-4:50 PM	10/27/2009 - 12/10/2009	158	MBA Students Only
13390	MGT	70310	02	Health Care Management	2	50	Bea, Javon R.	W	5:00 PM-8:50 PM	10/28/2009 - 12/09/2009	160	MBA Students Only
15918	MGT	70425	02	Innovation Seminar	2	45	Bloom, Matt	TR	10:00 AM-11:50 AM	10/27/2009 - 12/10/2009	160	MBA Students Only; Pre-req. MGT 70420
14779	MGT	70460	02	International Management	2	40	Pannekoek, Gerard J.	TR	8:00 AM-9:50 AM	10/27/2009 - 12/10/2009	159	MBA Students Only; Second & One Year MBA Students Only
12659	MGT	70490	02	Organizational Consulting	2	39	Conlon, Edward J.	TR	1:00 PM-2:50 PM	10/27/2009 - 12/10/2009	159	MBA Students Only; Pre-req. MGT 60200